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## **EFCO Corporation®, a Pella® Company Announces New Vice President of Sales**

Monett, MO — January 22, 2016 — Doug Zacharias, a LEED® Accredited Professional and certified Construction Document Technologist (CDT) is the new vice president of sales for [EFCO Corporation](#); a manufacturer of architectural windows, curtain walls, storefronts and entry systems designed for commercial construction needs and a subsidiary of [Pella Corporation](#).

“Doug is a welcome addition to the EFCO team,” said Cameron McGinley, president of EFCO Corporation. “Doug’s commercial industry background will support our focus on customer service, our project design amenities and our new products, such as our new windows and engineered curtainwalls.”

[Zacharias](#) has gained extensive experience in marketing, sales and management during his 25-year career. Before joining EFCO, Zacharias was the executive vice president of national accounts with Oldcastle Glass where he helped to launch their commercial projects platform. Zacharias earned a bachelor’s of science degree in business administration and marketing from Minnesota State University and will be based in Atlanta, Georgia.

Zacharias’ appointment was effective January 4.

### **ABOUT EFCO CORPORATION**

Headquartered in Monett, Mo., EFCO Corporation, provides innovative customer solutions to satisfy commercial design challenges from historical replication to cutting-edge new construction. EFCO manufactures architectural windows, curtain walls, storefronts, and entry systems designed for commercial construction needs sold through independent sales agencies across the United States. EFCO team members are dedicated to supporting the building community with products, services, and programs that promote outstanding commercial design. For more information, visit us at [EFCOcorp.com](#).

### **ABOUT PELLA**

Pella Corporation is a leader in designing and manufacturing quality made-to-order and custom windows, doors, blinds and shades for new construction, remodeling and replacement applications for home and commercial markets.

As a family-owned, professionally managed, and privately-held company, Pella is known for its more than 90-year history of making innovative products, providing quality service and delivering on customer satisfaction. Headquartered in Pella, Iowa, the company is committed to new technologies, increasing productivity and practicing environmental stewardship to create satisfied customers. Pella Corporation includes [EFCO Corporation](#) manufacturer of architectural windows, curtain walls, storefronts and entry systems designed for commercial construction needs and [Grabill Windows & Doors, Inc.](#), designer and manufacturer of custom luxury windows and doors for elite properties.

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